



Billtrust Payments beats your ERP every time



Your ERP is the backbone of your software stack, but it's not built to optimize payment acceptance. Many businesses can get by using their ERPs payment features but, when it comes to cash flow, do you want to survive or thrive?

Billtrust Payments is a specialist solution that connects to your ERP and delivers greater efficiency, lower costs and more control over your cash flow.

Incentives to lower the cost of processing

Your ERP may require you to use a specific processor. That processor's business model is based on taking a percentage of your payments revenue. Billtrust's business model is not based on payments revenue, we sell our tech stack.

We're not trying to optimize how much money we make per payment – we're optimizing your costs and your experience.

Level 2 & 3 optimization

Your ERP and processor are going to have a difficult time passing level 2 / 3 data because they are two separate products. The Billtrust payments platform is optimized for processing payments with level 2 / 3 data – lowering your interchange fees.

Accepting and reconciling ACH payments

Your ERP may be able to accept and reconcile credit card payments, but ACH payments will probably require your customer to send manual remittances (or for you to pay for lockbox) to reconcile in your ERP.

The Billtrust Payments solution processes and reconciles both credit card and ACH payments.

Expert optimization and control

We specialize in payments – your ERP does not. Billtrust's experts can advise you on strategy, functionality and tooling to improve your payments outcomes.

We can also help you control what kinds of payments your AR team and sales reps are able to accept internally so that you can enforce your payments strategy across your organization.

Surcharging made easy and compliant

Billtrust gives you an easy option for recapturing some of the costs of payment acceptance.

Surcharging is complex. Sellers must navigate different state laws and card brand rules. But Billtrust handles it all for you, allowing you to decide if, when & what you want to surcharge customers.

We calculate the surcharge, display it at check out and ensure that it is compliant.

Analytics

Billtrust Payments offers dashboards, reports and powerful analytic tools including reverse analytics and level 2 & 3 attainment levels.

Payment acceptance is essential for cash flow.

Don't leave this vital function as an ERP afterthought. Partner with Billtrust for powerful payment acceptance tools that speed your cash flow, save on costs and deliver a better experience for your customers and your team.

Learn more at billtrust.com. [Contact sales](#) | [Our locations](#)