

MOVING FINANCE FORWARD™

# Streamlining back office operations for success

A well-oiled back office is not merely a support function but a driving force in the orchestration of an efficient order-to-cash (O2C) process. Discover three key strategies to streamline back office operations, ensuring a seamless and efficient workflow.



### 1. Simplify and delight your customers (and teams)

By simplifying the order, credit, invoicing and payment processes, you empower your back office to operate efficiently and flawlessly. For your finance department the process should be effortless and touchless, from the moment the customer places the order to the time cash flows into your accounts.

In instances of inquiries or disputes, your teams consistently have access to precise and current account information, enabling them to promptly and effectively address any issues with customers. The outcome for your customers? Elevated customer experiences and satisfaction levels.

#### 2. Go beyond automation

The heartbeat of a streamlined O2C cycle lies in the use of automation. But it doesn't stop with merely automating existing processes. Confronted with multifaceted challenges, such as payment processing and compliance, finance teams must maintain vigilance. Accounts receivable processes demand perpetual innovation to operate with heightened efficiency and speed, all while avoiding the necessity for expanding personnel.

## 3. Take the route of a unified platform

The strategic integration of systems serves as the backbone of your order-to-cash process. Through a unified approach, all solutions harmonize, with each component seamlessly communicating with the next, thereby enhancing the overall agility of your O2C operations.

Moreover, the exchange of data within this integrated framework brings the added advantage of improved analytics and benchmarking metrics. Coupled with advancements in AI, teams are equipped with an unprecedented array of tools, empowering them to make more informed decisions moving forward.

# Billtrust. Moving Finance Forward. Learn more about how to streamline your back office operations.